

Sales Quantity Analysis

Report Module Guide: Sales Quantity Analysis

Module Location

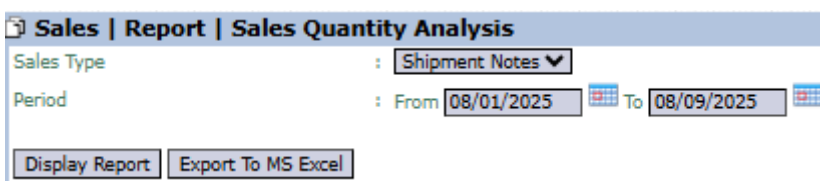
Sales > Reports > Sales Quantity Analysis

Module Objective

The **Sales Quantity Analysis** report module is used to generate a report that analyzes the total sales quantity for each product, broken down into various Units of Measure. This report is very useful for understanding sales volume from different logistics and packaging perspectives.

1. Report Parameters (Filter)

The main page of this module is a simple form containing several parameters to customize the report that will be generated.



The screenshot shows a web form titled "Sales | Report | Sales Quantity Analysis". It contains two main input fields: "Sales Type" with a dropdown menu currently set to "Shipment Notes", and "Period" with "From" and "To" date pickers set to "08/01/2025" and "08/09/2025" respectively. At the bottom of the form are two buttons: "Display Report" and "Export To MS Excel".

Here is an explanation for each parameter:

- **Sales Type:**

- Use this dropdown to select the data basis that will be used for the analysis, for example, **Shipment Notes** (based on goods that have already been shipped).

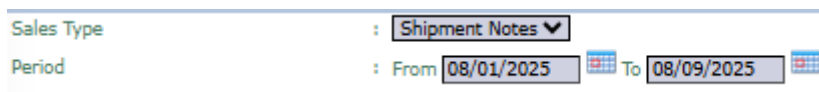
• **Period:**

- Specify the **From** and **To** date range to define the period of transactions to be analyzed (e.g., 08/01/2025 to 08/09/2025).

2. Steps to Generate the Report

Step 1: Set Report Parameters

Select the **Sales Type** and define the **Period** range.



The screenshot shows a form with two rows. The first row is labeled 'Sales Type' and has a dropdown menu with 'Shipment Notes' selected. The second row is labeled 'Period' and has two date input fields: 'From' with '08/01/2025' and 'To' with '08/09/2025'. Each date field has a small calendar icon to its right.

Step 2: Generate the Report

After all parameters are set, click one of the two buttons in the bottom-left section of the page:

- **Display Report:** To preview the analysis report directly on your screen.

[Display Report](#)

- **Export To MS Excel:** To download the report data in an Excel file format.

[Export To MS Excel](#)

3. Example of the Report View

After you click, the system will generate a detailed report in a matrix format as follows:

Sales Analis

No	Item Code	Item Description	Original Measurement	KILOGRAM	ROL	BAL	IKAT	LUSIN	PIECES	ZAK	LITER	DOS	KG	RENTENG	KALENG
1.	010401010086	BK/Coconut Fave 300 gr/12 Pouch/00	1.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	1.000000	N/A	N/A	N/A
2.	010401010087	BK/Coconut Fave 240 gr/12 Pouch/00	2.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	2.000000	N/A	N/A	N/A
3.	010401010092	BK/Kulita Bites Mlyk Vanilla 30 gr/30 Pouch/00	1150.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	1150.000000	N/A	N/A	N/A
4.	010401010093	BK/Marie Susu Mady 100g/6pack/00	327.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	327.000000	N/A	N/A	N/A
5.	0104010100247	BK/Unigold Kelapa 21 gr/6ball/10pack/00	700.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	700.000000	N/A	N/A	N/A
6.	0104010100271	BK/Super Cream Chocolate 180 gr/3 ball x 7 pcs/01	150.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	150.000000	N/A	N/A	N/A
7.	0104010100278	BK/Super Cream Chocolate 180 gr/3 ball x 7 pcs/01	150.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	150.000000	N/A	N/A	N/A
8.	0104010100027	BK/Kulita Coconut 90 gr/18pcs/3ball/30 pcs/00	459.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	459.000000	N/A	N/A	N/A
9.	0104010100029	BK/Kulita Coconut 90 gr/18pcs/3ball/30 pcs/00	460.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	460.000000	N/A	N/A	N/A
10.	0104010100030	BK/Kulita Mochachino 90 gr/18pcs/3ball/30 pcs/00	500.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	500.000000	N/A	N/A	N/A
11.	0104010100049	BK/Kulita Butter 218 gr/6 pcs x 4 ball/24 pcs/00	5000.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	5000.000000	N/A	N/A	N/A
12.	0104010100070	BK/Kulita Coconut 218 gr/6 pcs x 4 ball/24 pcs/00	12074.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	12074.000000	N/A	N/A	N/A
13.	0104010100073	BKE/Kulita Kelapa 60 gr/18pcs/6ball/60pcs/00	2250.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	2250.000000	N/A	N/A	N/A
14.	0104010100076	BKE/Kulita Mochachino 60 gr/18pcs/6ball/60pcs/00	3350.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	3350.000000	N/A	N/A	N/A
15.	0104010100087	BK/Kulita Mochachino 218 gr/6 pcs x 4 ball/24 pcs/00	6000.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	6000.000000	N/A	N/A	N/A
16.	0104010100088	BK/Kulita Susu Vanilla 218 gr/6 pcs x 4 ball/24 pcs/00	4118.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	4118.000000	N/A	N/A	N/A
17.	0104010100109	BK/Kulita Kelapa 18 gr/12 ball/10 pcs/00	450.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	450.000000	N/A	N/A	N/A
18.	0104010100110	BK/Kulita Mochachino 18 gr/12 ball/10 pcs/00	350.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	350.000000	N/A	N/A	N/A
19.	0104010100111	BK/Kulita Susu Vanilla 18 gr/12 ball/10 pcs/00	450.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	450.000000	N/A	N/A	N/A
20.	0104010100112	BK/Kulita Butter 18 gr/12 ball/10 pcs/00	300.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	300.000000	N/A	N/A	N/A
21.	0104010100145	BKE/Kulita Butter Choco 15 gr/12 pcs + 1 pcs/10 Showbox/00	700.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	700.000000	N/A	N/A	N/A
22.	0104010100146	BKE/Kulita Butter Mlyk 15 gr/12 pcs + 1 pcs/10 Showbox/00	700.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	700.000000	N/A	N/A	N/A
23.	0104010100131	BK/Mallot Oatze Strawberry 100 gr/6 pcs/3 bag/00	200.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	200.000000	N/A	N/A	N/A
24.	0104010100340	BK/Sugar Milky Crackers 108 gr/4 ball/6 pcs/24 pcs/Handle Bag/00	149.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	149.000000	N/A	N/A	N/A
25.	0104010100346	BK/Mallot Susu 225 gr/6 Pack x 3 ball/00	1125.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	1125.000000	N/A	N/A	N/A
26.	0104010100047	BK/Mallot Susu 18 gr/12 ball/20pack/240 pcs/00	4900.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	4900.000000	N/A	N/A	N/A
27.	0104010100032	BK/Kue Kuli Butter Vanilla 60 gr/24 Showbox/00	87.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	87.000000	N/A	N/A	N/A
28.	0104010100033	BK/Kue Kuli Chocolate 60 gr/24 Showbox/00	108.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	108.000000	N/A	N/A	N/A
29.	0104010100032	BK/Chips Honey 21 gr/12 pcs + 1 pcs/10 Showbox/00	110.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	110.000000	N/A	N/A	N/A
30.	0104010100053	BK/Monsta Chocochips 7 gr/12 ball x 20 pcs/240 pcs/00	1400.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	1400.000000	N/A	N/A	N/A
31.	0104010100102	M/K/Magentic White Coffee 70 gr/10 pcs x 3 ball/00	1.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	1.000000	N/A	N/A	N/A
32.	0104010100103	M/K/Walfer Chocoze 252 gr/6 buket/00	2.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	2.000000	N/A	N/A	N/A
33.	0104010100106	M/K/Walfer Chocolate 252 gr/6 buket/00	2.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	2.000000	N/A	N/A	N/A
34.	0104010100104	M/K/Black Choco 15 gr/10 Ball x 11 pieces/110 pcs/01	3.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	3.000000	N/A	N/A	N/A
35.	0104010100105	M/K/Black Berry 15 gr/10 Ball x 11 pieces/110 pcs/01	4.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	4.000000	N/A	N/A	N/A
36.	0104010100107	M/K/Black Mlyk 15 gr/10 Ball x 11 pieces/110 pcs/01	3.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	3.000000	N/A	N/A	N/A
37.	0104010100108	M/K/Magentic White Coffee 48 gr/10 pcs x 6 ball/00	600.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	600.000000	N/A	N/A	N/A
38.	0104010100108	M/K/Magentic Pop Corn Caramel 48 gr/10 pcs x 6 ball/00	700.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	700.000000	N/A	N/A	N/A
39.	0104010100106	M/K/Magentic Strawberry Yogurt 100 gr/3 buket x 8 shim/24 pcs/00	2.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	2.000000	N/A	N/A	N/A
40.	0104010100091	M/K/Magentic Chocolate 150 gr/6 gr x 25 pcs/12 Showbox/NDREA/00	1.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	1.000000	N/A	N/A	N/A
41.	0104010100023	M/K/Magentic Strawberry Yogurt 120 gr/24 pcs/00	2.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	2.000000	N/A	N/A	N/A
42.	0104010100033	BK/Magentic Choco Banana 200 gr/12 buket/Esasen China/00	2.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	2.000000	N/A	N/A	N/A
43.	0104010100018	BKE/Mochachino Cookies 400gr/6 buket/BONT/00	6480.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	6480.000000	N/A	N/A	N/A
44.	0104010100025	BKE/Kulita Butter 60 gr/18pcs/6ball/60pcs/MQIN/00	3700.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	3700.000000	N/A	N/A	N/A
45.	0104010100026	BKE/Kulita Susu Vanilla 60 gr/18pcs/6ball/60pcs/MQIN/00	5500.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	5500.000000	N/A	N/A	N/A
46.	0104010100075	BKE/Kulita Kelapa 18 gr/12 ball/10 pcs/00	400.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	400.000000	N/A	N/A	N/A
47.	0104010100076	BKE/Kulita Mochachino 18 gr/12 ball/10 pcs/00	800.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	800.000000	N/A	N/A	N/A
48.	0104010100077	BKE/Kulita Susu Vanilla 18 gr/12 ball/10 pcs/00	780.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	780.000000	N/A	N/A	N/A
49.	0104010100078	BKE/Kulita Butter 18 gr/12 ball/10 pcs/00	780.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	780.000000	N/A	N/A	N/A
50.	0104010100111	BKE/Garlic Bread Crackers 108 gr/4 (6pc x 4bag)/PP Handle/01	100.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	100.000000	N/A	N/A	N/A
51.	0104010100102	BKE/Sugar Milky Crackers 432 gr/18 gr x 24 pcs x 12 bag/making/00	1531.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	1531.000000	N/A	N/A	N/A
52.	0104010100099	BK/Mallot Oatze Choco Party 100 gr/6 pcs x 5 ball/00	1650.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	1650.000000	N/A	N/A	N/A
53.	0104010100028	BK/Mallot Oatze Choco Party 100 gr/6 pcs x 5 ball/00	1650.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	1650.000000	N/A	N/A	N/A
54.	0104010100027	BK/Mallot Oatze Choco Party 100 gr/6 pcs x 5 ball/00	36.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	36.000000	N/A	N/A	N/A
55.	0104010100033	BK/Monsta Chocochips 400 gr/6 buket/MQIN/00	170.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	170.000000	N/A	N/A	N/A
56.	0104010110013	BK/Mallot Oatze Choco Party 10 gr/20 pcs x 10 ball/00	6900.000000 (DOS)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	6900.000000	N/A	N/A	N/A

Report Explanation: This report presents sales quantity data in a matrix format based on various units of measurement.

- **Rows:** Display the **Item Code** and **Item Description** of the products sold.
- **Columns:** Display the total sales quantity in various units, such as **KILOGRAM**, **DOS** (cartons), **RENTENG** (strips), and others.

Tips & Important Notes

- Use this report to understand product sales volume in various units, which is useful for **logistics**, **packaging**, and **production planning**.
- This report helps answer questions like, "How many total cartons (DOS) of product A were sold last month?".
- To get accurate analysis results, ensure the **unit conversion data** in the **product master data** has been set up correctly.

Revision #1

Created 8 August 2025 11:17:16 by Muhammad Ali Akbar

Updated 8 August 2025 13:05:57 by Muhammad Ali Akbar