

Customer Group

Module Guide: Customer Group

Module Location

Sales > Customer > Customer Group

Module Objective

The **Customer Group** module is used to create and manage simpler or more specific customer groupings. Unlike Customer Category, which has a hierarchical structure and complex accounting links, Customer Group is typically used for more flexible reporting or promotional setup purposes.

1. Main View (Customer Group List)

The main page of this module displays a list of all Customer Groups that have been created.

Sales | Customers | Customer Group

Group Code ▾ Any Part of Field ▾ NONE ▾

Search Show All

No.	Group Code	Group Name
1.	L001	Lokal 1

New

View Explanation

This page is for viewing and managing all existing groups.

- **Filter:** You can search for a specific group using the search bar based on the **Group Code**.

- **Group List:** The table below displays a summary of each group, with columns for **Group Code** and **Group Name**. There is one example of a group named "Lokal 1".

Button Functions

- **New:** The primary button to create a new Customer Group.

2. Steps to Create a New Customer Group

Step 1: Create a New Group

From the Main View, click the **New** button to open the **Add Customer Group** form. 

Step 2: Fill in Group Details

On the form that appears, fill in the required details:

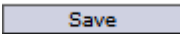
- **Group Code:** Enter a unique code for your customer group.

Group Code :

- **Group Name:** Enter a descriptive name for the group.

Group Name :

Step 3: Save the New Group

Click the **Save** button to save the new group. The group will now appear in the Main View. 

Tips & Important Notes

- Use Customer Groups for more dynamic segmentation. For example, you can create a "**VIP Customers**" group or an "**Exhibition Area Customers**" group for specific promotional

programs.

- This grouping can be used as a filter in various sales reports to analyze the performance of specific customer segments.

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