Customer Discount

Module Guide: Customer Discount

Module Location

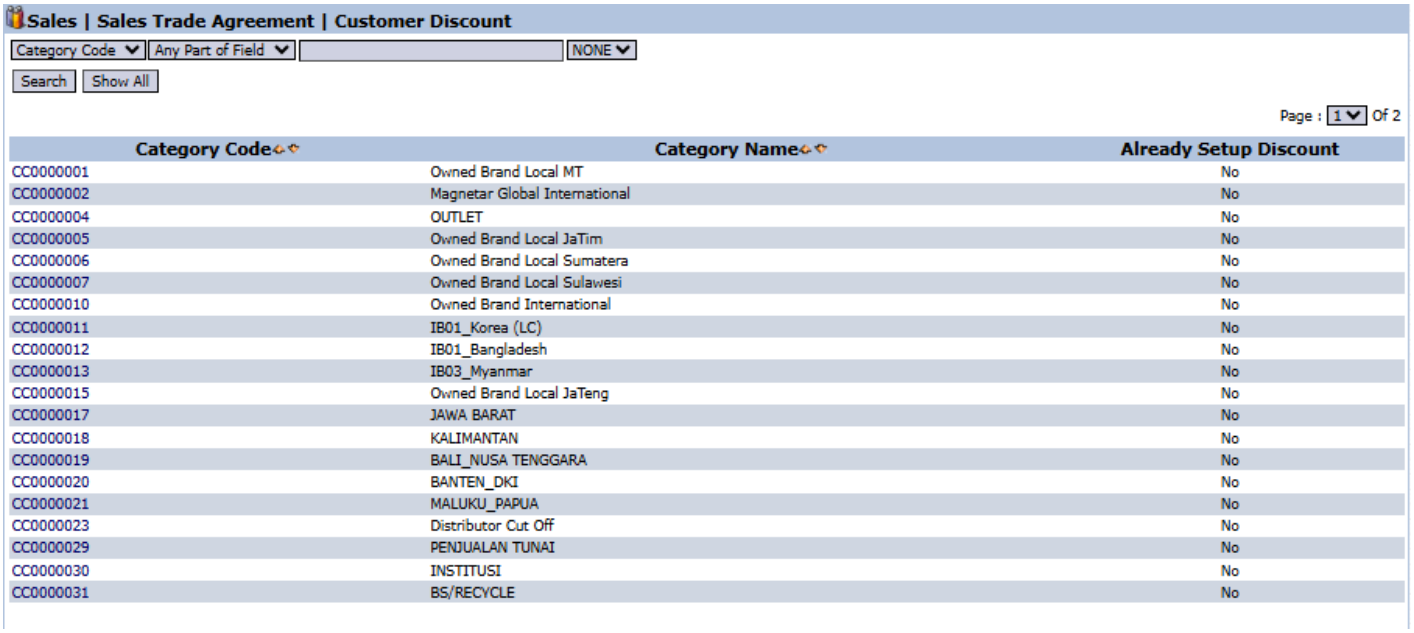
Sales > Sales Trade Agreement > Customer Discount

Module Objective

The **Customer Discount** module is the settings center for creating and managing various discount schemes that apply to specific customer categories. The settings you define here will be automatically applied by the system during sales transactions, such as when creating a Sales Order or Invoice.

1. Main View (Customer Category List)

The main page of this module displays a list of all customer categories in the system, along with the status of the discount settings for each category.



Category Code	Category Name	Already Setup Discount
CC0000001	Owned Brand Local MT	No
CC0000002	Magnetar Global International	No
CC0000004	OUTLET	No
CC0000005	Owned Brand Local JaTim	No
CC0000006	Owned Brand Local Sumatera	No
CC0000007	Owned Brand Local Sulawesi	No
CC0000010	Owned Brand International	No
CC0000011	IB01_Korea (LC)	No
CC0000012	IB01_Bangladesh	No
CC0000013	IB03_Myanmar	No
CC0000015	Owned Brand Local JaTeng	No
CC0000017	JAWA BARAT	No
CC0000018	KALIMANTAN	No
CC0000019	BALI_NUSA TENGGARA	No
CC0000020	BANTEN_DKI	No
CC0000021	MALUKU_PAPUA	No
CC0000023	Distributor Cut Off	No
CC0000029	PENJUALAN TUNAI	No
CC0000030	INSTITUSI	No
CC0000031	BS/RECYCLE	No

View Explanation

This page is the starting point for setting up discounts per customer category.

- **Filter**: You can search for a specific category using the search bar based on the **Category Code**.
- **Category List**: The table below displays all registered customer categories.
- **Already Setup Discount Column**: A status indicating whether a discount scheme has been set up for the category. **"No"** means no discount settings exist yet.

2. Steps to Set Up a Discount

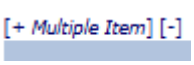
Step 1: Select a Customer Category

From the Main View, select and click on the **Category Name** row for which you want to set up a discount scheme (e.g., 'Owned Brand Local MT'). This action will open the **Edit Customer Discount** form.

Step 2: Add Items for the Discount

On the Edit form, you can set up discounts for each product specifically.

1. Click the **[+] Multiple Item [-]** link to add a new row to the detail table.

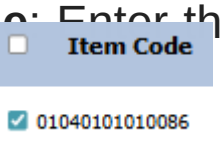


2. Repeat this step for every product to be included in the discount scheme.

Step 3: Fill in Discount Details per Item

In each row of the detail table, fill in the following information:

- **Item Code**: Enter the code of the product that will be given a discount.



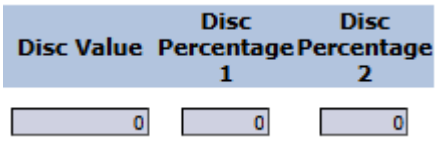
- **Start Date / End Date**: Define the validity period of the discount for this product.



- **Min Qty**: Fill in the minimum purchase quantity (if any) to get the discount.

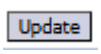


- **Disc Value / Disc Percentage 1 / Disc Percentage 2**: Fill in one of these columns to define the size of the discount.
  - **Disc Value**: For a nominal price reduction (e.g., 5000).
  - **Disc Percentage 1**: For a percentage-based discount (e.g., 10 for 10%).



Step 4: Save the Settings

After all discount details for all items have been set up, click the **Update** button in the bottom-left section to save the discount scheme for that customer category.



Tips & Important Notes

- This module allows you to apply different discount schemes to different customer segments (for example, discounts for distributors can be different from those for retail customers).
- Use the **Apply All** button at the top to apply a single value (e.g., Min Qty or Disc Percentage 1) to all items in the list simultaneously to speed up the input process.
- The discount settings created here will be **automatically calculated** when creating Sales Orders and Sales Invoices for customers in the corresponding category.

Revision #3
Created 4 August 2025 15:23:36 by Sayu
Updated 5 August 2025 14:10:28 by Sayu